

Position: Senior Vice President of Commercial Development

Job Summary: Manage and lead regional group while performing functions outlined below.

Job Duties and Responsibilities:

- Source, underwrite, acquire, manage, and dispose of real estate properties and related investments.
- Oversee development; venture relationship, asset management, investment activities, and sales for all projects
- Review and approve all documentation and invoices related to investments.
- Establish and monitor the annual fiscal year business plan.
- Coordinate and negotiate acquisitions, contracts, leases, and sales for commercial projects.
- Effectively represent company in the marketplace as head development professional for the region.

Knowledge and Skills:

- Proficiency in windows based environment.
- Excellent communication and negotiating skills.
- Exceptional management and leadership skills.
- Solid financial analysis skills.
- Excellent land entitlement and construction skills.
- Strong marketing skills.

Education and Experience:

- Minimum 12 years experience in the real estate development field or equivalent.
 - College degree or equivalent.